

## 2. Quarterly Consolidated Financial Statements and Major Notes

### (1) Quarterly consolidated balance sheets

(Thousand yen)

	Fiscal 2019 (As of September 30, 2019)	First half of fiscal 2020 (As of March 31, 2020)
Assets		
Current assets		
Cash and deposits	4,548,545	5,395,137
Notes and accounts receivable - trade	16,440,959	16,700,694
Electronically recorded monetary claims - operating	1,038,506	1,114,998
Merchandise and finished goods	12,807,508	11,715,745
Work in process	9,567	356
Raw materials and supplies	2,944	1,941
Other	1,560,079	1,647,516
Allowance for doubtful accounts	(31,961)	(29,431)
Total current assets	36,376,150	36,546,959
Non-current assets		
Property, plant and equipment	2,195,378	2,536,590
Intangible assets		
Goodwill	269,804	886,686
Other	621,233	547,887
Total intangible assets	891,038	1,434,573
Investments and other assets		
Investment securities	3,261,750	2,764,794
Other	1,007,804	1,171,585
Allowance for doubtful accounts	(876)	(3,044)
Total investments and other assets	4,268,678	3,933,335
Total non-current assets	7,355,095	7,904,499
Total assets	43,731,246	44,451,458

(Thousand yen)

	Fiscal 2019 (As of September 30, 2019)	First half of fiscal 2020 (As of March 31, 2020)
Liabilities		
Current liabilities		
Notes and accounts payable - trade	8,348,338	8,217,539
Short-term borrowings	1,189,283	1,089,993
Current portion of long-term borrowings	50,000	50,000
Income taxes payable	1,103,870	1,004,954
Provisions	21,669	290,381
Other	2,515,160	2,196,431
Total current liabilities	13,228,323	12,849,300
Non-current liabilities		
Long-term borrowings	70,000	70,000
Provisions	—	14,000
Retirement benefit liability	847,580	850,607
Other	241,878	142,575
Total non-current liabilities	1,159,458	1,077,183
Total liabilities	14,387,782	13,926,484
Net assets		
Shareholders' equity		
Share capital	1,006,587	1,006,587
Capital surplus	405,231	404,235
Retained earnings	27,113,375	28,690,013
Treasury shares	(181,115)	(176,221)
Total shareholders' equity	28,344,078	29,924,614
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	721,055	384,065
Foreign currency translation adjustment	(110,093)	(180,748)
Total accumulated other comprehensive income	610,961	203,317
Share acquisition rights	95,023	107,701
Non-controlling interests	293,400	289,341
Total net assets	29,343,463	30,524,974
Total liabilities and net assets	43,731,246	44,451,458

(2) Quarterly consolidated statements of income and comprehensive income

Quarterly consolidated statement of income

Consolidated first half

(Thousand yen)

	First half of fiscal 2019 (from October 1, 2018 to March 31, 2019)	First half of fiscal 2020 (from October 1, 2019 to March 31, 2020)
Net sales	43,298,033	40,977,325
Cost of sales	35,471,217	33,220,108
Gross profit	7,826,815	7,757,217
Selling, general and administrative expenses	4,375,675	4,809,482
Operating profit	3,451,140	2,947,734
Non-operating income		
Interest income	6,200	7,576
Dividend income	31,890	34,879
Foreign exchange gains	129,332	182,535
Other	49,803	46,359
Total non-operating income	217,227	271,351
Non-operating expenses		
Interest expenses	15,584	11,095
Sales discounts	4,915	4,637
Other	19,591	18,848
Total non-operating expenses	40,091	34,582
Ordinary profit	3,628,276	3,184,503
Extraordinary income		
Compensation income	17,641	–
Total extraordinary income	17,641	–
Profit before income taxes	3,645,918	3,184,503
Income taxes	1,170,489	1,060,145
Profit	2,475,429	2,124,358
Profit attributable to non-controlling interests	25,635	9,368
Profit attributable to owners of parent	2,449,793	2,114,990

Quarterly consolidated statement of comprehensive income  
Consolidated first half

(Thousand yen)

	First half of fiscal 2019 (from October 1, 2018 to March 31, 2019)	First half of fiscal 2020 (from October 1, 2019 to March 31, 2020)
Profit	2,475,429	2,124,358
Other comprehensive income		
Valuation difference on available-for-sale securities	(305,037)	(338,320)
Foreign currency translation adjustment	(47,984)	(70,657)
Total other comprehensive income	(353,021)	(408,977)
Comprehensive income	2,122,407	1,715,380
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	2,097,233	1,707,346
Comprehensive income attributable to non-controlling interests	25,173	8,034