Consolidated Financial Statements for the Fiscal Year Ended September 30, 2022 [Japan GAAP]

November 8, 2022

Company name: Sanyo Trading Co., Ltd. Listed on: Tokyo Stock Exchange Prime Market Stock exchange code: 3176 URL: https://www.sanyo-trading.co.jp/

Representative: Masanobu Shintani, President & CEO

Contact: Hiroshi Shirai, Director, Executive Officer & Head of Administration Divisions Tel. +81-3-3518-1111

Annual general meeting of stockholders (scheduled): December 22, 2022
Start of distribution of dividends (scheduled): December 2, 2022
Filing of securities report (scheduled): December 22, 2022

Supplementary documents of quarterly financial results: Yes

Investors' meeting: Yes (for institutional investors and analysts)

(Amounts have been rounded down to the nearest million yen.)

1. Consolidated Results for the Fiscal Year Ended September 30, 2022 (October 1, 2021 to September 30, 2022)

(1) Consolidated Operating Results

(% = year-on-year change)

| | Net sales Oper | | Operating pr | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | |
|--------------------|----------------|------|--------------|------------------|-------------|-----------------|-------------|---|--|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % | |
| FYE September 2022 | 111,250 | 23.9 | 5,319 | (3.4) | 6,299 | 1.8 | 4,296 | 0.9 | |
| FYE September 2021 | 89,788 | 18.0 | 5,506 | 14.9 | 6,190 | 17.4 | 4,256 | 41.3 | |

(Note) Comprehensive income:

FYE September 2022:

5,414 million yen (10.1%)

FYE September 2021: 4,919 million yen (78.3%)

| 112 September 2021. 1,919 million fon (701870) | | | | | | | | | |
|--|--------------------------|----------------------------|------------------|----------------------------------|--------------------------------|--|--|--|--|
| | Profit per share (basic) | Profit per share (diluted) | Return on equity | Ordinary income/ total assets | Operating income/ net sales | | | | |
| | Yen | Yen | % | % | % | | | | |
| FYE September 2022 | 149.67 | 148.66 | 11.8 | 11.1 | 4.8 | | | | |
| FYE September 2021 | 148.52 | 147.44 | 13.1 | 12.6 | 6.1 | | | | |

(Reference) Equity in earnings of affiliates:

FYE September 2022: – million yen FYE September 2021: – million yen

(2) Consolidated Financial Position

| | Total assets | Net assets | Equity ratio | Net assets per share |
|----------------------|--------------|-------------|--------------|----------------------|
| | Million yen | Million yen | % | Yen |
| As of September 2022 | 62,859 | 39,212 | 61.7 | 1,349.41 |
| As of September 2021 | 50,834 | 34,725 | 67.5 | 1,195.18 |

(Reference) Total equity:

As of September 2022: 38,760 million yen

As of September 2021: 34,292 million yen

| (| 3) | Conso | lidated | Cash | Flows |
|---|-----|--------|---------|-------|-------|
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| | Cash flows from operating activities | Cash flows from investing activities | Cash flows from financing activities | Cash and cash equivalents, end of the year | |
|--------------------|--------------------------------------|--------------------------------------|--------------------------------------|--|--|
| | Million yen | Million yen | Million yen | Million yen | |
| FYE September 2022 | (3,395) | (1,809) | 1,864 | 5,718 | |
| FYE September 2021 | 2,253 | (1,009) | (3,301) | 8,663 | |

2. Dividends

| | Annual dividends per share | | | | | Total dividends | Payout ratio | Dividends/ |
|-------------------------------|----------------------------|--------|--------|--------|--------|----------------------------|----------------|------------------------------|
| | 1Q-end | 2Q-end | 3Q-end | 4Q-end | Annual | paid (full fiscal year) | (consolidated) | net assets (consolidated) |
| | Yen | Yen | Yen | Yen | Yen | Million yen | % | % |
| FYE September 2021 | _ | 19.00 | _ | 20.00 | 39.00 | 1,118 | 26.3 | 3.4 |
| FYE September 2022 | _ | 19.00 | _ | 21.00 | 40.00 | 1,148 | 26.7 | 3.1 |
| FYE September 2023 (estimate) | ı | 21.00 | - | 21.00 | 42.00 | | ı | |

3. Forecast of Consolidated Results for the Fiscal Year Ending September 30, 2023 (October 1, 2022 to September 30, 2023)

% = year-on-year change)

| | Net sales | Operating profit | perating profit Ordinary profit | | Profit per share (basic) |
|------------------|---------------|------------------|---------------------------------|---------------|--------------------------|
| | Million yen % | Million yen % | Million yen % | Million yen % | Yen |
| Full fiscal year | 128,000 15. | 6,500 22.2 | 6,800 7.9 | 4,500 4.7 | 156.75 |

(Note) The Company formulates a management plan and evaluates results annually, and does not make a consolidated earnings outlook for the first half.

* Notes

(1) Changes in important subsidiaries during the period: None

(Changes in specified subsidiaries accompanying changes in the scope of consolidation)

New: – (Company name:) Excluded: – (Company name:)

(2) Changes in accounting principles and accounting estimates, and restatement of prior period financial statements after error corrections.

(i) Changes in accordance with revisions to accounting and other standards: Yes

(ii) Changes in items other than (i):
None
(iii) Changes in accounting estimates:
None
(iv) Restatement of prior period financial statements after error corrections:

(3) Number of shares issued and outstanding (common stock)

(i) Number of shares issued and outstanding as of the fiscal period end (including treasury stock)

As of September 30, 2022: 29,007,708 shares
As of September 30, 2021: 29,007,708 shares
(ii) Number of treasury stock as of the fiscal period end
As of September 30, 2022: 284,120 shares
As of September 30, 2021: 315,120 shares

(iii) Average number of shares during the period

FYE ended Sep. 2022: 28,708,785 shares FYE ended Sep. 2021: 28,660,157 shares

(Reference) Overview of the non-consolidated business results

1. Non-consolidated financial results for the year ended September 30, 2022 (October 1, 2021 to September 30, 2022)

(1) Non-Consolidated Operating Results

(% = year-on-year change)

| | Net sales | Net sales | | Operating profit | | Ordinary profit | | Profit for the year | |
|--------------------|-------------|-----------|-------------|------------------|-------------|-----------------|-------------|---------------------|--|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % | |
| FYE September 2022 | 66,006 | 12.7 | 3,236 | (13.3) | 4,997 | 1.8 | 3,495 | (0.9) | |
| FYE September 2021 | 58,550 | 11.8 | 3,731 | 9.5 | 4,909 | 14.9 | 3,526 | 48.4 | |

| | Profit per share (basic) | Profit per share (diluted) |
|--------------------|--------------------------|----------------------------|
| | Yen | Yen |
| FYE September 2022 | 121.75 | 120.93 |
| FYE September 2021 | 123.05 | 122.16 |

(2) Non-Consolidated Financial Position

| | Total assets | Net assets | Equity ratio | Net assets per share | |
|----------------------|--------------|-------------|--------------|----------------------|--|
| | Million yen | Million yen | % | Yen | |
| As of September 2022 | 48,246 | 31,364 | 64.8 | 1,087.88 | |
| As of September 2021 | 41,396 | 29,080 | 70.0 | 1,009.65 | |

(Reference) Total equity:

As of September 2022: As of September 2021: 31,247 million yen 28,969 million yen

* A Cautionary Note on Forward-Looking Statements

The earnings forecasts presented in this document are based upon currently available information and assumptions deemed rational. A variety of factors could cause actual results to differ materially from forecasts. For details about the assumptions in the earnings forecasts, notes on the use of the earnings forecasts, and other matters, please refer to (4) Outlook, 1. Business Performance, Etc. on page 4 of this document.

^{*} These consolidated financial statements are not subject to the auditing procedure

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1. Business Performance, Etc.

(1) Review of business performance

During the consolidated fiscal year under review (October 1, 2021 to September 30, 2022), production activity in the Japanese economy, particularly the auto industry, was significantly affected by movement restrictions attributable to COVID-19 in Japan and overseas, logistics disruption, and shortages of parts and semiconductors. Uncertainty over the future of the economy increased due to geopolitical turmoil, soaring prices of energy and resources, accelerating price hikes, and the rapid depreciation of the yen. In this business environment, Sanyo Trading Co., Ltd. (the "Company"), which has been listed on the Prime Market of the Tokyo Stock Exchange and marked its 75th in business, and its consolidated subsidiaries (the "Group") have been making a group-wide effort to improve its business performance by pursuing and deepening higher value-added businesses, leveraging its strengths along with its long-term plan, VISION2023. Meanwhile, the Group continued its efforts to start new businesses, accelerate global expansion and make new investments.

On the new investment front, the Group acquired Scrum Inc., which imports and sells measuring and analytical instruments used in biotechnology and related reagents and consumables and provides contract services, including peptide synthesis and preparation of antibodies, to strengthen its operations in the field of life science, in which the Group specializes. In the domain of mobility, the Group engages in a benchmarking solutions business, a new business, where it provides non-destructive scanning data on automobiles and supports the development of automobiles and auto parts. To enhance its automobiles and auto parts procurement services, which complement the benchmarking solutions business, the Group invested in Asian Bridge Partners Inc., which develops platforms for the auto industry. The Group also decided to acquire Cosmo Computing System, Inc., whose main business is commissioned software development, to strengthen digital transformation strategies.

Consolidated results were net sales of \(\frac{\pmathbf{\text{\ti}\text{\texit{\text{\texi}\text{\text{\text{\texi{\texi{\text{\text{\text{\text{\texi{\texi{\texi{\text{\texi{\text{\texi{\text{\text{\text{\tex{

Results for each business segment are described below.

(i) Chemicals

Tight supply conditions and steep rises in purchasing prices became serious for rubber merchandise. However, demand remained firm for synthetic rubber and indirect materials in a wide range of industries, including the automobile, home appliances and information equipment industries.

Among our chemical-related merchandise, the import and sales of mainstay raw materials for paints and inks remained firm. Additionally, the Group began full-scale development of eco-friendly merchandise, which has been a focus in recent years.

Life science-related merchandise was affected by logistics disruption, but export-related transactions grew, particularly of electric materials and food additives for North America.

As a result, the Chemicals segment recorded net sales of \(\frac{\pmax}{37,734}\) million (up 19.7% year on year) and operating profit of \(\frac{\pmax}{2,510}\) million (up 24.4% year on year).

(ii) Machinery & Industrial Products

Sales of merchandise related to industrial products were affected by reductions in production at Japanese-affiliated auto manufacturers chiefly due to shortages of semiconductors and parts, but remained roughly flat from the previous fiscal year.

Results for products related to machinery and the environment were sluggish, chiefly due to delays in certain projects and the weakening of the yen.

Of merchandise related to scientific equipment, sales of surface properties testers and particle dispersion measurement equipment were strong.

In merchandise related to resource development, sales of ocean resources mining equipment and geothermal development equipment were strong and contributed to the Group's earnings. Scrum Inc. and Sanyo Technos Co., Ltd. have become consolidated subsidiaries in the fiscal year under review.

As a result, the Machinery & Industrial Products segment recorded net sales of ¥36,333 million (up 8.7% year on year) and operating profit of ¥3,172 million (down 13.4% year on year).

(iii) Overseas Subsidiaries

At Sanyo Corporation of America, sales of highly functional resins remained firm, but profit was affected by additional tariffs imposed on auto parts made in China and soaring raw materials prices and transportation costs. SANYO TRADING (SHANGHAI) CO., LTD. was affected by the zero-COVID policy in China, including lockdowns in Shanghai, but sales of auto parts and materials for parts were firm. At Sanyo Trading Asia Co., Ltd. (Thailand), sales of rubber-related goods were strong. At SUN PHOENIX MEXICO S.A. de C.V., sales for automobile-related parts were weak due to the effects of a steep rise in expenses for marine transportation from China. At Sanyo Trading (Viet Nam) Co., Ltd., results of merchandise related to paints were weak. At PT. SANYO TRADING INDONESIA, rubber products achieved favorable sales. Sanyo Trading India Private Limited was included in the Company's scope of consolidation in the current fiscal year.

As a result, the Overseas Subsidiaries segment recorded net sales of \(\xi\)36,992 million (up 49.8% year on year) and operating profit of \(\xi\)1,235 million (up 26.3% year on year).

(2) Review of financial position

(Assets)

Current assets increased \(\frac{\pmathbb{4}}{2},598\) million from the end of the previous fiscal year to \(\frac{\pmathbb{5}}{5},133\) million chiefly, reflecting a rise in trade receivables such as accounts receivable - trade and electronic record receivables as well as merchandise and finished goods despite a fall in cash and deposits.

Non-current assets decreased ¥573 million from the end of the previous fiscal year, to ¥7,726 million, chiefly due to a decrease in the market value of investment securities, despite an increase in machinery and equipment, and other increases.

Total assets in the fiscal year under review stood at \(\frac{4}{2}\),859 million (an increase of \(\frac{4}{12}\),024 million from the end of the previous fiscal year).

(Liabilities)

Current liabilities increased \(\frac{\pmathbf{x}}{7,345}\) million from the end of the previous fiscal year, to \(\frac{\pmathbf{x}}{22,013}\) million, mainly reflecting an increase in trade payables and an increase in borrowings from financial institutions.

Non-current liabilities increased ¥192 million from the end of the previous fiscal year, to ¥1,633 million mainly due to increases in retirement benefit liability.

Liabilities at the end of the fiscal year under review came to \(\xi23,646\) million (an increase of \(\xi7,537\) million from the end of the previous fiscal year).

(Net assets)

Shareholders' equity increased, reflecting profit attributable to owners of parent, and accumulated other comprehensive income also grew due mainly to a rise in foreign currency translation adjustment.

Resulting net assets at the end of the fiscal year under review stood at \(\frac{4}{3}9,212\) million (an increase of \(\frac{4}{4},487\) million from the end of the previous fiscal year).

(3) Review of cash flows

Cash and cash equivalents at the end of the fiscal year under review have decreased ¥2,944 million from the end of the previous fiscal year, to ¥5,718 million (down 34.0% from the end of the previous fiscal year).

(Cash flows from operating activities)

Net cash used in operating activities came to \$3,395 million (a year-on-year decrease in cash outflows of \$5,648 million). The result was mainly due to cash outflows due to causes including increases in trade payables, contract assets, and inventories, and income taxes paid, which more than offset earnings before income taxes posted.

(Cash flows from investing activities)

Net cash used in investing activities came to \\$1,809 million (a year-on-year increase in cash outflows of \\$799 million). The result was chiefly due to cash outflows related to the acquisition of shares in Scrum Inc.

(Cash flows from financing activities)

Net cash provided by financing activities stood at ¥1,864 million (a year-on-year increase of ¥5,165 million). The result primarily reflected proceeds from borrowings from financial institutions and dividends paid by the Company.

(Reference) Cash flow-related indicators

| | September 30, 2018 | September 30, 2019 | September 30, 2020 | September 30, 2021 | September 30, 2022 |
|---|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Shareholders' equity ratio | 63.5 | 66.2 | 64.9 | 67.5 | 61.7 |
| Equity ratio based on market value (%) | 73.2 | 69.7 | 60.3 | 66.2 | 47.2 |
| Interest-bearing debt/ cash flow ratio (years) | 1.2 | 0.3 | 0.7 | 1.1 | _ |
| Interest coverage ratio (times) | 44.2 | 218.2 | 401.3 | 92.7 | _ |

Shareholders' equity ratio: equity/total assets

Equity ratio based on market value: market capitalization/total assets

Interest-bearing debt/cash flow ratio: interest-bearing debt/cash flows

Interest coverage ratio: cash flows/paid interest

(Note 1) Each indicator is calculated based on consolidated financial figures.

(Note 2) Market capitalization is calculated by multiplying the closing share price at the end of the fiscal year with the number of outstanding shares (excluding treasury shares) as of that date.

(Note 3) Cash flow is net cash provided by (used in) operating activities on the consolidated statement of cash flows.

(Note 4) Interest-bearing debt is all liabilities requiring the payment of interest under the liabilities section of the consolidated balance sheet.

(Note 5) Interest payments equal the amount of interest paid on the consolidated statement of cash flows.

(Note 6) Because cash flows from operating activities were negative in the fiscal year ended September 30, 2022, interest-bearing debt/cash flow ratio (years) and interest coverage ratio (times) are not stated.

(4) Outlook

There are positive signs in the Japanese economy, as restrictions on entry into Japan to prevent the spread of COVID-19 were eased. Meanwhile, upward pressure on prices is increasing globally, reflecting high raw materials prices and supply constraints. Production activity, particularly in the auto industry, continues to be restricted due to shortages of parts and materials as well as the semiconductor shortage. Moreover, risk factors remain, including the rapid weakening of the yen, geopolitical turmoil, and strikes at ports in different countries. The economic situation remains unpredictable.

In this business environment, net sales at the Group exceeded ¥100 billion for the first time in the fiscal year ended September 30, 2022, reflecting firm demand for raw materials in a wide range of industries. Ordinary profit and profit hit record highs. The Group has entered the fiscal year ending September 30, 2023, the final year of the VISION2023 long-term management plan.

In the fiscal year ending September 30, 2023, the Group will continue to execute the seven basic strategies to strengthen its corporate structure and earnings base, which it has been implementing under the VISION2023 plan. Specifically, the Group will pursue and deepen business domains by focusing on four key markets, namely, (1) mobility, (2) fine chemicals, (3) sustainability and (4) life science. At the same time, the Group will step up efforts to develop new businesses, globalize operations, expand ecofriendly product lines, address climate change—the Sustainability Committee established in April 2022 is taking the lead—and promote new investment projects.

The Group will also invest in personnel from medium- and long-term viewpoints to steadily train personnel to enable them to assume responsibility for its growth, and will actively prepare conditions that allow Group employees to demonstrate their abilities.

In the fiscal year ending September 30, 2023, the Company expects sustained strength in demand for raw materials for chemicals among major customers, and continued business expansion at subsidiaries centered on those in Asian countries such as China and Thailand and forecasts net sales of \\$128,000 million (up 15.1% year on year).

Operating profit is forecast to be ¥6,500 million (up 22.2% year on year), chiefly due to the full-year contribution of Scrum Inc., which became a subsidiary in the fiscal year under review, although there is uncertainty over tight supply in the Chemicals segment and a reduction in automobile production chiefly due to shortages in semiconductors for industrial materials.

Ordinary profit is forecast to be ¥6,800 million (up 7.9% year on year). The Company expects foreign exchange losses or gains, and dividend income to arise as non-operating expenses or income.

Profit attributable to owners of the parent is forecast to be ¥4,500 million (up 4.7% year on year). No extraordinary income or extraordinary losses are expected.

(5) Basic policy for dividends and dividends for the fiscal year under review and the next fiscal year

The Company recognizes the return of earnings to shareholders as one of management's highest priorities. Our fundamental policy is to pay shareholders a stable dividend over the long term and we will work to achieve continuous enhancement of corporate value, aiming to increase dividend per share by further strengthening our management structure and thereby bolstering our ability to generate stable earnings.

Meanwhile, we plan to use our internal reserves to make strategic investments in growth areas and expand our overseas business in the future.

The Company plans to pay a year-end dividend for the fiscal year under review of 21 yen per share. Combined with the interim dividend of 19 yen per share already paid on June 14, 2022, this will bring the annual dividend to 40 yen per share.

In the next fiscal year, the Company plans to pay an annual dividend of ¥42 per share, an interim dividend ¥21 and a year-end dividend of ¥21, which is calculated based on a forecast consolidated earnings of ¥4,500 million.

2. Basic Approach to Selection of Accounting Standards

The Group prepares consolidated financial statements, following the Japanese GAAP.

The Group will appropriately determine the timing for the application of the International Financial Reporting Standards (IFRS) while considering circumstances in Japan and overseas.

3. Consolidated Financial Statements and Major Notes

(1) Consolidated balance sheet

| | | (Thousand yen | |
|--|---|---|--|
| | Fiscal year ended September 30, 2021 | Fiscal 2022 ended September 30, 2022 | |
| Assets | | | |
| Current assets | | | |
| Cash and deposits | 8,663,587 | 5,879,997 | |
| Notes and accounts receivable - trade | 15,185,494 | = | |
| Notes and accounts receivable - trade, and contract assets | _ | 21,968,319 | |
| Electronically recorded monetary claims - operating | 1,368,600 | 2,040,364 | |
| Merchandise and finished goods | 15,668,609 | 23,067,033 | |
| Work in process | 8,148 | 1,114 | |
| Raw materials and supplies | 2,649 | 57,256 | |
| Other | 1,674,528 | 2,178,789 | |
| Allowance for doubtful accounts | (36,982) | (59,788) | |
| Total current assets | 42,534,636 | 55,133,087 | |
| Non-current assets | | | |
| Property, plant and equipment | | | |
| Buildings and structures | 3,472,361 | 3,636,415 | |
| Accumulated depreciation | (1,424,470) | (1,577,642) | |
| Buildings and structures, net | 2,047,890 | 2,058,772 | |
| Machinery, equipment and vehicles | 402,416 | 636,338 | |
| Accumulated depreciation | (316,490) | (442,426) | |
| Machinery, equipment and vehicles, net | 85,925 | 193,911 | |
| Land | 781,761 | 810,061 | |
| Other | 574,483 | 741,805 | |
| Accumulated depreciation | (335,695) | (464,540) | |
| Other, net | 238,788 | 277,265 | |
| Total property, plant and equipment | 3,154,366 | 3,340,011 | |
| Intangible assets | | | |
| Goodwill | 529,323 | 342,767 | |
| Other | 334,679 | 201,701 | |
| Total intangible assets | 864,002 | 544,468 | |
| Investments and other assets | | | |
| Investment securities | 3,283,299 | 2,701,376 | |
| Deferred tax assets | 140,406 | 201,326 | |
| Other | 885,275 | 969,380 | |
| Allowance for doubtful accounts | (27,337) | (30,142) | |
| Total investments and other assets | 4,281,643 | 3,841,940 | |
| Total non-current assets | 8,300,013 | 7,726,420 | |
| Total assets | 50,834,649 | 62,859,507 | |

| | | (Thousand yen |
|--|---|---|
| | Fiscal year ended September 30, 2021 | Fiscal 2022 ended September 30, 2022 |
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable - trade | 9,399,644 | 12,767,354 |
| Short-term borrowings | 2,172,004 | 5,823,164 |
| Current portion of long-term borrowings | 90,040 | 69,960 |
| Accounts payable - other | 652,116 | 789,054 |
| Income taxes payable | 938,024 | 1,057,555 |
| Provision for bonuses | 73,095 | 135,716 |
| Other | 1,342,817 | 1,370,292 |
| Total current liabilities | 14,667,743 | 22,013,097 |
| Non-current liabilities | | |
| Long-term borrowings | 169,960 | 177,087 |
| Deferred tax liabilities | 197,103 | 227,609 |
| Provision for retirement benefits for directors (and other officers) | 46,066 | 75,478 |
| Retirement benefit liability | 902,240 | 954,926 |
| Long-term deposits received | 86,124 | 109,527 |
| Other | 40,064 | 89,116 |
| Total non-current liabilities | 1,441,559 | 1,633,744 |
| Total liabilities | 16,109,302 | 23,646,842 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 1,006,587 | 1,006,587 |
| Capital surplus | 398,863 | 397,298 |
| Retained earnings | 32,097,778 | 35,502,368 |
| Treasury shares | (151,591) | (136,678) |
| Total shareholders' equity | 33,351,637 | 36,769,575 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 891,444 | 796,488 |
| Foreign currency translation adjustment | 49,860 | 1,193,967 |
| Total accumulated other comprehensive income | 941,304 | 1,990,456 |
| Share acquisition rights | 111,370 | 116,566 |
| Non-controlling interests | 321,033 | 336,066 |
| Total net assets | 34,725,346 | 39,212,665 |
| Total liabilities and net assets | 50,834,649 | 62,859,507 |

(2) Consolidated statement of income and consolidated statement of comprehensive income Consolidated statement of income

(Thousand yen) Fiscal year ended Fiscal year ended September 30, 2021 September 30, 2022 Net sales 111,250,597 89,788,976 Cost of sales 74,278,731 94,106,009 Gross profit 15,510,245 17,144,587 Selling, general and administrative expenses Transportation costs 782,034 916,492 Storage costs 843,761 1,069,436 Remuneration, salaries and allowances 3,962,029 4,525,258 Retirement benefit expenses 130,063 104,827 Welfare expenses 644,263 740,077 Entertainment expenses 159,158 216,467 Travel and transportation expenses 219,820 385,526 Rent expenses on land and buildings 400,289 497,207 Depreciation 290,342 367,582 Amortization of goodwill 254,216 186,556 Other 2,317,837 2,816,014 Total selling, general and administrative expenses 10,003,818 11,825,448 5,506,427 5,319,139 Operating profit Non-operating income Interest income 18,684 12,765 Dividend income 82,734 96,355 Foreign exchange gains 540,820 760,323 Other 102,472 184,945 Total non-operating income 744,712 1,054,389 Non-operating expenses Interest expenses 19,300 42,181 Sales discounts 9,625 Loss on sales of trade receivables 10,632 7,883 Loss on valuation of investment securities 9,889 4,759 14,307 Other 16,541 61,006 74,113 Total non-operating expenses 6,190,133 6,299,414 Ordinary profit Extraordinary income Gain on sales of investment securities 15,514 Gain on sales of non-current assets 19,578 Surrender value of insurance policies 18,742 Penalty income 15,269 Gain on bargain purchase 292,773 Total extraordinary income 69,105 292,773 Extraordinary losses Loss on sales of investments in capital of subsidiaries 158,291 and associates Loss on valuation of shares of subsidiaries and 68,329 associates Total extraordinary losses 158,291 68,329 Profit for the year before income taxes 6,100,947 6,523,858 Income taxes - current 1,877,532 2,109,302 Income taxes - deferred (59,402)94,399 Total income taxes 1,818,129 2,203,702 4,282,817 Profit 4,320,156 Profit attributable to non-controlling interests 26,156 23,223

4,256,661

4,296,933

Profit attributable to owners of parent

Consolidated statement of comprehensive income

| | | (Thousand yen) |
|--|---|---|
| | Fiscal year ended September 30, 2021 | Fiscal year ended September 30, 2022 |
| Profit | 4,282,817 | 4,320,156 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | 357,580 | (95,292) |
| Foreign currency translation adjustment | 278,843 | 1,190,043 |
| Total other comprehensive income | 636,423 | 1,094,750 |
| Comprehensive income | 4,919,241 | 5,414,907 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of the parent | 4,893,214 | 5,392,010 |
| Comprehensive income attributable to non-controlling interests | 26,027 | 22,896 |

(3) Consolidated statement of changes in equity The Fiscal Year ended September 30, 2021

| | Shareholders' equity | | | | | | | |
|---|----------------------|-----------------|-------------------|-----------------|----------------------------|--|--|--|
| | Share capital | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity | | | |
| Balance at beginning of year | 1,006,587 | 404,235 | 29,058,414 | (176,221) | 30,293,016 | | | |
| Cumulative effects of changes in accounting policies | | | | | | | | |
| Restated balance | 1,006,587 | 404,235 | 29,058,414 | (176,221) | 30,293,016 | | | |
| Changes during the year | | | | | | | | |
| Dividends payment | | | (1,088,646) | | (1,088,646) | | | |
| Profit attributable to owners of parent | | | 4,256,661 | | 4,256,661 | | | |
| Disposal of treasury shares | | (5,371) | | 24,630 | 19,258 | | | |
| Increase or decrease due to merger with a non-consolidated subsidiary | | | (73,577) | | (73,577) | | | |
| Change in scope of consolidation | | | (55,074) | | (55,074) | | | |
| Net changes in items other than shareholders' equity | | | | | | | | |
| Total changes during the year | | (5,371) | 3,039,363 | 24,630 | 3,058,621 | | | |
| Balance at end of year | 1,006,587 | 398,863 | 32,097,778 | (151,591) | 33,351,637 | | | |

| | Accumulated | l other comprehe | nsive income | | | |
|---|---|--|--|--------------------------------|---------------------------|------------------|
| | Valuation difference on available-for- sale securities | Foreign currency translation adjustment | Total accumulated other comprehensive income | Share acquisition rights | Non-controlling interests | Total net assets |
| Balance at beginning of year | 533,735 | (197,283) | 336,451 | 107,701 | 301,309 | 31,038,478 |
| Cumulative effects of changes in accounting policies | | | | | | |
| Restated balance | 533,735 | (197,283) | 336,451 | 107,701 | 301,309 | 31,038,478 |
| Changes during the year | | | | | | |
| Dividends payment | | | | | | (1,088,646) |
| Profit attributable to owners of parent | | | | | | 4,256,661 |
| Disposal of treasury shares | | | | | | 19,258 |
| Increase or decrease due to merger with a non-consolidated subsidiary | | | | | | (73,577) |
| Change in scope of consolidation | | | | | | (55,074) |
| Net changes in items other than shareholders' equity | 357,708 | 247,144 | 604,853 | 3,669 | 19,724 | 628,246 |
| Total changes during the year | 357,708 | 247,144 | 604,853 | 3,669 | 19,724 | 3,686,868 |
| Balance at end of year | 891,444 | 49,860 | 941,304 | 111,370 | 321,033 | 34,725,346 |

The Fiscal Year ended September 30, 2022

| | Shareholders' equity | | | | | | | |
|---|----------------------|-----------------|-------------------|-----------------|----------------------------|--|--|--|
| | Share capital | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity | | | |
| Balance at beginning of year | 1,006,587 | 398,863 | 32,097,778 | (151,591) | 33,351,637 | | | |
| Cumulative effects of changes in accounting policies | | | (16,975) | | (16,975) | | | |
| Restated balance | 1,006,587 | 398,863 | 32,080,803 | (151,591) | 33,334,662 | | | |
| Changes during the year | | | | | | | | |
| Dividends payment | | | (1,119,580) | | (1,119,580) | | | |
| Profit attributable to owners of parent | | | 4,296,933 | | 4,296,933 | | | |
| Disposal of treasury shares | | (1,564) | | 14,912 | 13,348 | | | |
| Increase or decrease due to merger with a non-consolidated subsidiary | | | | | _ | | | |
| Change in scope of consolidation | | | 244,213 | | 244,213 | | | |
| Net changes in items other than shareholders' equity | | | | | | | | |
| Total changes during the year | | (1,564) | 3,421,565 | 14,912 | 3,434,913 | | | |
| Balance at end of year | 1,006,587 | 397,298 | 35,502,368 | (136,678) | 36,769,575 | | | |

| | Accumulated | other comprehe | nsive income | | | |
|---|---|--|--|--------------------------------|---------------------------|------------------|
| | Valuation difference on available-for- sale securities | Foreign currency translation adjustment | Total accumulated other comprehensive income | Share acquisition rights | Non-controlling interests | Total net assets |
| Balance at beginning of year | 891,444 | 49,860 | 941,304 | 111,370 | 321,033 | 34,725,346 |
| Cumulative effects of changes in accounting policies | | | | | | (16,975) |
| Restated balance | 891,444 | 49,860 | 941,304 | 111,370 | 321,033 | 34,708,371 |
| Changes during the year | | | | | | |
| Dividends payment | | | | | | (1,119,580) |
| Profit attributable to owners of parent | | | | | | 4,296,933 |
| Disposal of treasury shares | | | | | | 13,348 |
| Increase or decrease due to merger with a non-consolidated subsidiary | | | | | | _ |
| Change in scope of consolidation | | | | | | 244,213 |
| Net changes in items other than shareholders' equity | (94,955) | 1,144,107 | 1,049,151 | 5,196 | 15,032 | 1,069,380 |
| Total changes during the year | (94,955) | 1,144,107 | 1,049,151 | 5,196 | 15,032 | 4,504,294 |
| Balance at end of year | 796,488 | 1,193,967 | 1,990,456 | 116,566 | 336,066 | 39,212,665 |

| | | (Thousand yen |
|--|---|---|
| | Fiscal year ended September 30, 2021 | Fiscal year ended September 30, 2022 |
| Cash flows from operating activities | | |
| Profit for the year before income taxes | 6,100,947 | 6,523,858 |
| Depreciation | 364,655 | 477,541 |
| Amortization of goodwill | 254,216 | 186,556 |
| Share-based remuneration expenses | 22,876 | 18,513 |
| Increase (decrease) in allowance for doubtful accounts | 25,809 | 194 |
| Increase (decrease) in retirement benefit liability | (14,484) | 2,033 |
| Increase (decrease) in other provisions | 22,126 | (3,435) |
| Interest and dividend income | (101,419) | (109,120) |
| Interest expenses | 19,300 | 42,181 |
| Foreign exchange losses (gains) | (35,551) | (245,975) |
| Gain on bargain purchase | = | (292,773) |
| Loss on valuation of shares of subsidiaries and associates | _ | 68,329 |
| Loss on sales of investments in capital of subsidiaries and associates | 158,291 | _ |
| Decrease (increase) in trade receivables | (1,053,550) | _ |
| Decrease (increase) in trade receivables and contract assets | _ | (4,254,947) |
| Decrease (increase) in inventories | (3,016,231) | (5,299,361) |
| Increase (decrease) in trade payables | 2,061,284 | 2,053,583 |
| Increase (decrease) in advances received | (509,926) | _ |
| Increase (decrease) in contract liabilities | - | (294,043) |
| Decrease (increase) in advance payments to suppliers | 86,963 | 16,945 |
| Other | (407,364) | (155,711) |
| Subtotal | 3,977,945 | (1,265,632) |
| Interest and dividends received | 101,658 | 108,935 |
| Interest paid | (24,318) | (40,787) |
| Income taxes paid | (1,801,460) | (2,197,571) |
| Net cash provided by (used in) operating activities | 2,253,824 | (3,395,055) |
| Cash flows from investing activities | | |
| Payments into time deposits | = | (229,120) |
| Proceeds from withdrawal of time deposits | = | 187,950 |
| Purchase of property, plant and equipment | (876,310) | (238,763) |
| Proceeds from sale of property, plant and equipment | 142,847 | 42,071 |
| Purchase of intangible assets | (5,849) | (5,417) |
| Purchase of investment securities | (14,662) | (47,846) |
| Proceeds from sales of investment securities | 29,252 | 27,077 |
| Purchase of shares of subsidiaries resulting in change in scope of consolidation | _ | (1,504,345) |
| Purchase of shares of subsidiaries and associates | (205,485) | _ |
| Loss on sales of investments in capital of subsidiaries and associates | (61,671) | _ |
| Loan advances | (180,000) | (30,000) |
| Proceeds from collection of loans receivable | 181,864 | _ |
| Other | (19,679) | (10,692) |
| Net cash provided by (used in) investing activities | (1,009,694) | (1,809,085) |

| | (Thousand you |
|---|---|
| Fiscal year ended September 30, 2021 | Fiscal year ended September 30, 2022 |
| | |
| (2,301,666) | 3,016,721 |
| 100,000 | 100,000 |
| _ | (112,953) |
| (1,088,646) | (1,119,580) |
| (6,302) | (7,863) |
| (4,960) | (12,206) |
| (3,301,576) | 1,864,116 |
| 68,628 | 274,962 |
| (1,988,817) | (3,065,061) |
| 10,418,674 | 8,663,587 |
| 16,878 | 120,371 |
| 216,852 | _ |
| 8,663,587 | 5,718,897 |
| | (2,301,666) 100,000 - (1,088,646) (6,302) (4,960) (3,301,576) 68,628 (1,988,817) 10,418,674 16,878 216,852 |

(5) Notes to consolidated financial statements

(Notes related to going concern assumptions)

None

(Changes in accounting policies)

(Application of Accounting Standard for Revenue Recognition, etc.)

The Company has applied the Accounting Standard for Revenue Recognition (ASBJ Statement No. 29, issued March 31, 2020; hereinafter, the "Revenue Recognition Accounting Standard"), etc. from the beginning of the fiscal year under review. Under the Revenue Recognition Accounting Standard, revenue is recognized when control over promised goods or services is transferred to customers, at an amount that the Company is expected to receive in exchange for the said goods or services. Applying the alternative handling prescribed in Paragraph 98 of the Implementation Guidance on Accounting Standard for Revenue Recognition (ASBJ Guidance No. 30, issued March 26, 2021), the Company is recognizing revenues from the domestic sale of merchandise or finished goods at the points of their shipment in cases where control over the concerned merchandise or finished goods moves to customers in a normal period after their shipment.

The principal changes resulting from the above are as follows.

- Revenue recognition for chargeable subcontracting

The Company derecognized inventories related to supplies sold to the subcontractor. However, in chargeable subcontracting where the Company is considered to effectively have repurchase obligations, the Company continues to recognize inventories and recognizes a liability related to the chargeable subcontracting for the amount equivalent to the inventories of the supplies remaining at the subcontractor at the end of the fiscal year.

- Revenue recognition for export sales

In export sales, compared to the previous method of recognizing revenue at the point of loading for shipment, the Company has changed to a method of recognizing revenue when risk burden is transferred to a customer according to trade conditions specified by Intercoms, etc.

- Revenue recognition for consideration given to customers and sales discounts

Part of the consideration given by the Company to customers, such as incentives, was accounted for as cost of sales. The Company has changed that and deducts the part of consideration from the transaction value. Sales discounts were accounted for as non-operating expenses. The Company has changed that and deducts the amounts of sales discounts from net sales.

- Revenue recognition for construction contracts

The Company applied the completed-contract method for construction contracts and has changed to the percentage-of-completion method for transactions in which performance obligations are deemed to be satisfied over a certain period time, and recognize revenue as the performance obligations are satisfied. The Company uses the input method to estimate progress in the fulfillment of performance obligations.

In adopting the Revenue Recognition Accounting Standard, etc., the Company followed the transitional treatment stipulated in the provision of Paragraph 84 of the Revenue Recognition Accounting Standard. The cumulative effect of retrospectively applying the new accounting policy to periods prior to the beginning of the fiscal year under review has been added to or subtracted from retained earnings at the beginning of the fiscal year under review, and the new accounting policy has been applied from the said beginning balance of retained earnings.

Because the Revenue Recognition Accounting Standard, etc. has been applied, "Notes and accounts receivable - trade," which was included in "Current assets" in the consolidated balance sheets for the previous fiscal year, began to be included in "Notes, accounts receivable-trade and contract assets" from the consolidated fiscal year under review. "Advances received," which was included in "Other" in "Current liabilities" in the consolidated balance sheets for the previous fiscal year, is included in "Contract liabilities" in "Other" from the consolidated fiscal year under review. Decrease (increase) in trade receivables and Increase (decrease) in advance received, which were shown as part of cash flows from operating activities in the quarterly consolidated statement of cash flows for the previous consolidated fiscal year, came to be included in the Decrease (increase) in trade receivables and contract assets and Increase (decrease) in contract liabilities, respectively, from the current consolidated fiscal year. In accordance with the transitional treatment stipulated in Paragraph 89-2 of the Revenue Recognition Accounting Standard, figures for the previous fiscal year have not been restated in accordance with the new approach to

presentation.

As a result, in the consolidated statements of income in the fiscal year under review, net sales for the fiscal year under review increased by ¥135,261 thousand, and cost of sales by ¥128,801 thousand. Non-operating expenses decreased by ¥14,147 thousand, ordinary profit and profit before income taxes increased by ¥20,607 thousand each because of the application of the Revenue Recognition Accounting Standard, etc.

In the consolidated statement of cash flows for the fiscal year under review, profit for the year before income taxes increased \(\frac{2}{2}\)0,607 million. The initial balance of retained earnings in the consolidated statement of changes in equity decreased by 16,975 million yen due to the application of the cumulative effect to net assets as of the beginning of the fiscal year under review.

The impact of the application of the Revenue Recognition Accounting Standard, etc. on the per share information is insignificant.

Pursuant to the transitional provisions in Paragraph 89-3 of the Revenue Recognition Accounting Standard, the Company did not include any revenue recognition-related notes on the previous fiscal year.

(Application of Accounting Standard for Fair Value Measurement, etc.)

We apply the Accounting Standard for Fair Value Measurement (ASBJ Statement No. 30, July 4, 2019, hereinafter the "Fair Value Measurement Accounting Standard") at the beginning of the fiscal year under review. Accordingly, we have decided to continue to apply the new accounting policies specified in the Fair Value Measurement Accounting Standard and related measures according to the provisional treatment prescribed in Paragraph 19 of the Fair Value Measurement Accounting Standard and Paragraph 44-2 of the Accounting Standard for Financial Instruments (ASBJ Statement No. 10, July 4, 2019). This change has no impact on the consolidated financial statements.

(Changes in presentation method)

(Consolidated statement of income)

"Loss on sale of trade receivables," which was included in "Other" in non-operating expenses in the previous fiscal year, is stated as a separate item in the fiscal year under review due to an increase in importance in financial terms. To reflect this change in the presentation method, the Company rearranged its consolidated statement of income for the previous fiscal year. As a result, \(\frac{\pmathbf{7}}{7},883\) thousand of \(\frac{\pmathbf{2}}{2},190\) thousand stated as "Other" in non-operating expenses in the consolidated statements of income in the previous fiscal year is rearranged as Loss on sale of trade receivables.

(Consolidated statement of cash flows)

"Payments of leasehold and guarantee deposits" and "Proceeds from refund of leasehold and guarantee deposits," which were included in cash flows from investing activities in the previous fiscal year, is presented in "Other" in the fiscal year under review because their amounts have become immaterial. To reflect this change in the presentation method, the Company rearranged its financial statements for the previous fiscal year.

As a result, (¥7,355 thousand) stated as "Payments of leasehold and guarantee deposits" and ¥6,420 thousand stated as "Proceeds from refund of leasehold and guarantee deposits" under cash flows from investing activities in the consolidated statement of cash flows for the previous fiscal year is rearranged as "Other." for the fiscal year under review.

(Segment information, etc.)

[Segment information]

1. Description of reporting segments

The Group's reportable segments are components of the Group for which discrete financial information is available, and that are reviewed on a regular basis by the Board of Directors to determine the allocation of corporate resources and assess business performance.

The Company has business units that are responsible for different categories of merchandise. Each business unit formulates a comprehensive strategy for its merchandise in Japan and overseas and operates business activities. The Company and the domestic subsidiaries are responsible for domestic operations. The overseas subsidiaries are primarily responsible for operations in different regions overseas, including Asia and the United States.

The Company consists of segments responsible for different categories of merchandise, based on business units. At each overseas subsidiary, an independent management unit, the Board of Directors makes decisions on the allocation of management resources and evaluates results. Considering the structure, the Group has three reportable segments: Chemicals, Machinery & Industrial Products, and Overseas Subsidiaries.

The Chemicals segment sells synthetic rubber and a variety of chemicals. The Machinery & Industrial Products segment sells automotive interior parts, granulating machines for feed and related equipment, and scientific equipment, among other products. The Overseas Subsidiaries segment sells synthetic rubber, a range of chemicals and automotive interior parts, among other products.

2. Methods for calculating sales, profit (loss), assets, liabilities and other items by reportable segment

Accounting methods for the reported business segments are almost the same as those used for the preparation of consolidated financial statements. Income or loss for reportable segments is based on operating profit. Inter-segment revenues and transfers are based on prevailing market prices.

(Application of Accounting Standard for Revenue Recognition, etc.)

As stated in Changes in accounting policies, the Company began applying the Revenue Recognition Accounting Standard, etc., and changed the method of accounting in connection with revenue recognition from the fiscal year under review. Accordingly, the Company changed the method of calculating income and losses for its business segments.

As a result of the change, net sales in the Chemicals, Machinery & Industrial Products, and Overseas Subsidiaries for the fiscal year under review were \(\pm\)10,092 thousand less, \(\pm\)146,555 thousand more, and \(\pm\)1,200 thousand less, respectively, than net sales calculated by the previous method. Segment income in the Chemicals, Machinery & Industrial Products, Overseas Subsidiaries, was \(\pm\)10,092 thousand less, \(\pm\)17,753 thousand more, and \(\pm\)1,200 thousand less, respectively.

3. Information related to net sales, income (loss), assets, liabilities and other items by reportable segment Fiscal year ended September 30, 2021 (from October 1, 2020 to September 30, 2021)

(Thousand yen)

| | Reportable segments | | | | | | | Amounts in |
|---|---------------------|---------------------------------------|--------------------------|------------|----------------|------------|---------------------|---|
| | Chemicals | Machinery & Industrial Products | Overseas Subsidiaries | Total | Other (Note 1) | Total | Adjustment (Note 2) | consolidated financial statements (Note 3) |
| Net sales | | | | | | | | |
| Sales to external customers | 31,534,367 | 33,414,708 | 24,689,272 | 89,638,348 | 124,904 | 89,763,252 | 25,724 | 89,788,976 |
| Intersegment internal sales and transfers | 3,437,924 | 616,066 | 1,599,144 | 5,653,135 | 32,073 | 5,685,209 | (5,685,209) | _ |
| Total | 34,972,292 | 34,030,774 | 26,288,417 | 95,291,484 | 156,977 | 95,448,461 | (5,659,485) | 89,788,976 |
| Segment income (loss) | 2,017,660 | 3,665,420 | 978,204 | 6,661,285 | (124,098) | 6,537,186 | (1,030,759) | 5,506,427 |
| Other items | | | | | | | | |
| Depreciation | 49,493 | 153,060 | 25,132 | 227,685 | 120,068 | 347,754 | 16,900 | 364,655 |
| Amortization of goodwill | 85,699 | 168,517 | _ | 254,216 | _ | 254,216 | _ | 254,216 |

(Notes)

- 1. The category "Other" includes the business segments not included in the reportable segments, such as real estate leasing.
- 2. The adjustment consists of the following items.
 - (1) An adjustment of net sales to external customers of ¥25,724 thousand is a foreign currency translation adjustment in relation to management accounting.
 - (2) An adjustment of segment income (loss) of -\frac{\pmathbf{\frac{4}}}{1,030,759} thousand includes selling, general and administrative expenses that are not allocated to reportable segments of -\frac{\pmathbf{4}}{904,492} thousand and a foreign currency translation adjustment of -\frac{\pmathbf{4}}{194,527} thousand in relation to management accounting.
- 3. Segment income (loss) is adjusted to operating income in the consolidated statement of income.
- 4. Assets and liabilities in each reportable segment are not stated because they are not allocated to each reportable segment.

Fiscal year ended September 30, 2022 (from October 1, 2021 to September 30, 2022)

(Thousand yen)

| | | Reportable | e segments | | | | | Amounts in |
|---|------------|---------------------------------------|--------------------------|-------------|----------------------|-------------|---------------------|---|
| | Chemicals | Machinery & Industrial Products | Overseas Subsidiaries | Total | Other (Note 1) Total | | Adjustment (Note 2) | consolidated financial statements (Note 3) |
| Net sales | | | | | | | | |
| Sales to external customers | 37,734,208 | 36,333,894 | 36,992,887 | 111,060,990 | 119,256 | 111,180,247 | 70,350 | 111,250,597 |
| Intersegment internal sales and transfers | 4,941,231 | 892,499 | 2,474,038 | 8,307,768 | 60,257 | 8,368,026 | (8,368,026) | _ |
| Total | 42,675,439 | 37,226,394 | 39,466,925 | 119,368,759 | 179,514 | 119,548,273 | (8,297,676) | 111,250,597 |
| Segment income (loss) | 2,510,793 | 3,172,904 | 1,235,799 | 6,919,496 | (242,283) | 6,677,213 | (1,358,073) | 5,319,139 |
| Other items | | | | | | | | |
| Depreciation | 51,016 | 212,800 | 47,475 | 311,292 | 149,203 | 460,495 | 17,045 | 477,541 |
| Amortization of goodwill | 15,338 | 171,217 | _ | 186,556 | _ | 186,556 | _ | 186,556 |

(Notes)

- 1. The category "Other" includes the business segments not included in the reportable segments, such as real estate leasing.
- 2. The adjustment consists of the following items.
- (1) An adjustment of net sales to external customers of \(\xi\)70,350 thousand is a foreign currency translation adjustment in relation to management accounting.
- (2) An adjustment of segment income (loss) of -\frac{\pmathbf{\frac{4}}}{1,358,073} thousand includes selling, general and administrative expenses that are not allocated to reportable segments of -\frac{\pmathbf{4}}{1,003,970} thousand and a foreign currency translation adjustment of -\frac{\pmathbf{4}}{465,841} thousand in relation to management accounting.
- 3. Segment income (loss) is adjusted to operating income in the consolidated statement of income.
- 4. Assets and liabilities in each reportable segment are not stated because they are not allocated to each reportable segment.

[Related information]

Fiscal year ended September 30, 2021 (from October 1, 2020 to September 30, 2021)

1. Information by product/service

(Thousand yen)

| | Rubber merchandise | Chemical merchandise | Machinery and environment-related merchandise | Industrial merchandise | Other | Total |
|-----------------------------|-----------------------|-------------------------|---|---------------------------|-----------|------------|
| Sales to external customers | 19,916,829 | 27,139,511 | 10,593,372 | 29,166,960 | 2,972,302 | 89,788,976 |

2. Information by region

(1) Net sales

(Thousand yen)

| Japan | U.S. | China | Other | Total |
|------------|------------|-----------|------------|------------|
| 55,819,298 | 11,688,442 | 9,964,047 | 12,317,189 | 89,788,976 |

(2) Property, plant and equipment

The amount of property, plant and equipment in Japan is more than 90% of the amount of property, plant and equipment in the consolidated balance sheets, and information on property, plant and equipment is omitted.

3. Information by major customer

No information is presented because net sales to any particular outside customer do not account for 10% or more of net sales on the consolidated statement of income.

Fiscal year ended September 30, 2022 (from October 1, 2021 to September 30, 2022)

1. Information by product/service

(Thousand yen)

| | | | | | | (Thousand yen) |
|-----------------------------|-----------------------|-------------------------|---|---------------------------|-----------|----------------|
| | Rubber merchandise | Chemical merchandise | Machinery and environment- related merchandise | Industrial merchandise | Other | Total |
| Sales to external customers | 25,654,671 | 37,387,664 | 13,040,568 | 32,215,915 | 2,951,777 | 111,250,597 |

2. Information by region

(1) Net sales

(Thousand yen)

| Japan | U.S. | China | Other | Total |
|------------|------------|------------|------------|-------------|
| 64,624,997 | 18,373,437 | 10,829,857 | 17,422,305 | 111,250,597 |

(2) Property, plant and equipment

The amount of property, plant and equipment in Japan is more than 90% of the amount of property, plant and equipment in the consolidated balance sheets, and information on property, plant and equipment is omitted.

3. Information by major customer

No information is presented because net sales to any particular outside customer do not account for 10% or more of net sales on the consolidated statement of income.

[Information on impairment loss in non-current assets by reporting segment]

Fiscal year ended September 30, 2021 (from October 1, 2020 to September 30, 2021)

There are no applicable matters.

Fiscal year ended September 30, 2022 (from October 1, 2021 to September 30, 2022)

There are no applicable matters.

[Information on amortization of goodwill and unamortized balance by reporting segment] Fiscal year ended September 30, 2021 (from October 1, 2020 to September 30, 2021)

(Thousand yen)

| | | Reportable | e segments | | | Corporate or elimination | Total |
|--------------------------------|-----------|---------------------------------------|--------------------------|---------|-------|--------------------------|---------|
| | Chemicals | Machinery & Industrial Products | Overseas Subsidiaries | Total | Other | | |
| (Goodwill) | | | | | | | |
| Amortization in current period | 85,699 | 168,517 | _ | 254,216 | _ | _ | 254,216 |
| Balance at end of period | 41,804 | 487,519 | _ | 529,323 | _ | _ | 529,323 |

Notes) SANYO LIFE MATERIAL CO., LTD., a consolidated subsidiary of the Company, acquired NKS CORPORATION LTD., a non-consolidated subsidiary of the Company, through absorption-type merger in the fiscal year under review. As a result, goodwill increased ¥27,736 thousand in the Chemicals segment. The Company carried out an absorption-type merger of Global Trading Co., Ltd., which had been a non-consolidated subsidiary of the Company. As a result, goodwill increased ¥10,681 thousand in the Chemicals segment.

Further, Central Techno Corporation transferred its businesses to YPTECH CO., LTD., a consolidated subsidiary of the Company. As a result, goodwill increased ¥18,000 thousand in the Machinery & Industrial Products segment.

Fiscal year ended September 30, 2022 (from October 1, 2021 to September 30, 2022)

(Thousand yen)

| | | Reportable | e segments | | | | |
|--------------------------------|-----------|---------------------------------------|--------------------------|---------|-------|--------------------------|---------|
| | Chemicals | Machinery & Industrial Products | Overseas Subsidiaries | Total | Other | Corporate or elimination | Total |
| (Goodwill) | | | | | | | |
| Amortization in current period | 15,338 | 171,217 | _ | 186,556 | _ | _ | 186,556 |
| Balance at end of period | 26,465 | 316,301 | _ | 342,767 | _ | _ | 342,767 |

[Information on gain on bargain purchase by reporting segment]

Fiscal year ended September 30, 2021 (from October 1, 2020 to September 30, 2021)

There are no applicable matters.

Fiscal year ended September 30, 2022 (from October 1, 2021 to September 30, 2022)

Negative goodwill was posted in the Machinery & Industrial Products segment in association with the acquisition of shares of Scrum Inc. to make it a consolidated subsidiary. Negative goodwill of ¥292,773 thousand posted due to this event during the fiscal year under review.

Because the gain on bargain purchase belongs to extraordinary income, it is not included in the above segment profits.

(Revenue recognition)

A breakdown of revenue generated from contracts with customers

Fiscal year ended September 30, 2022 (from October 1, 2021 to September 30, 2022)

(Thousand yen)

| | | Reportable segments | | | | | |
|---------------------------------------|------------|---------------------------------------|--------------------------|-------------|----------------|---------------------|-------------|
| | Chemicals | Machinery & Industrial Products | Overseas Subsidiaries | Total | Other (Note 1) | Adjustment (Note 2) | Total |
| Japan | 32,100,644 | 32,133,366 | 201,379 | 64,435,389 | 119,256 | _ | 64,554,645 |
| Asia | 4,382,444 | 1,200,602 | 16,797,666 | 22,380,712 | _ | _ | 22,380,712 |
| North America | 905,343 | 1,488,247 | 18,321,234 | 20,714,824 | _ | _ | 20,714,824 |
| Other | 345,776 | 1,511,678 | 1,672,608 | 3,530,062 | - | - | 3,530,062 |
| Revenue from contracts with customers | 37,734,208 | 36,333,894 | 36,992,887 | 111,060,990 | 119,256 | _ | 111,180,247 |
| Other revenue | _ | - | _ | - | _ | 70,350 | 70,350 |
| Sales to external customers | 37,734,208 | 36,333,894 | 36,992,887 | 111,060,990 | 119,256 | 70,350 | 111,250,597 |

(Notes) 1. The category "Other" includes the business segments not included in the reportable segments, such as real estate leasing.

- 2. The adjustment amount is a foreign currency translation adjustment in relation to management accounting.
- 3. Revenue from contracts with customers is classified by country or region based on the locations of customers.

(Per share information) (Yen)

| | Fiscal year ended September 30, 2021 | Fiscal year ended September 30, 2022 |
|----------------------------|--------------------------------------|--------------------------------------|
| Net assets per share | 1,195.18 | 1,349.41 |
| Profit per share (basic) | 148.52 | 149.67 |
| Profit per share (diluted) | 147.44 | 148.66 |

(Notes) 1. The basis for calculating net assets per share is as follows.

| . , | | |
|---|--------------------------------------|--------------------------------------|
| Item | Fiscal year ended September 30, 2021 | Fiscal year ended September 30, 2022 |
| Total net assets (thousand yen) | 34,725,346 | 39,212,665 |
| Amount deducted from total net assets (thousand yen) | 432,403 | 452,632 |
| (Of which stock acquisition rights) (thousand yen) | (111,370) | (116,566) |
| (Of which non-controlling interests) (thousand yen) | (321,033) | (336,066) |
| Net assets at end of year available for common stock (thousand yen) | 34,292,942 | 38,760,032 |
| Number of shares of common stock at end of year used for calculating net assets per share (thousand shares) | 28,692 | 28,723 |

2. Profit per share (basic) and profit per share (diluted) are calculated based on the following factors.

| 2. Profit per share (basic) and profit per share (diluted) are calculated based on the following factors. | | | | | |
|--|--------------------------------------|--------------------------------------|--|--|--|
| Item | Fiscal year ended September 30, 2021 | Fiscal year ended September 30, 2022 | | | |
| Profit per share (basic) | | | | | |
| Profit for the year attributable to owners of the parent (thousand yen) | 4,256,661 | 4,296,933 | | | |
| Amount not attributable to common shareholders (thousand yen) | _ | - | | | |
| Profit for the year attributable to owners of the parent related to common shares (thousand yen) | 4,256,661 | 4,296,933 | | | |
| Average number of common shares outstanding during the fiscal year (thousand shares) | 28,660 | 28,708 | | | |
| Profit per share (diluted) | | | | | |
| Adjustment of profit for the year attributable to owners of the parent (thousand yen) | _ | _ | | | |
| Increase in the number of common shares (thousand shares) | 209 | 194 | | | |
| (Of which stock acquisition rights) (thousand shares) | (209) | (194) | | | |
| Outline of potential shares that are not included in the calculation of the profit per share (diluted) because they do not have any diluting effects | _ | | | | |

(Significant subsequent events)

(Business combination through acquisition)

The Company acquired all shares in Cosmo Computing System, Inc. and made it a subsidiary on October 28, 2022.

- 1. Outline of the business combination
 - (1) Name of the acquired company and its business

Acquired company Cosmo Computing System, Inc.

Business Commissioned development of software, the development, sale, and operation of systems, and

related operations

(2) Main reasons for the business combination

As DX (digital transformation) is advancing, the Company will develop systems internally. The Company will thereby build a system that will enable agile system development at a place closer to business to provide digital services. The Company will respond promptly to changes in the business environment, customers' needs for digitalization, and digitalization in the Group.

The Company believes that the acquisition of shares will give it a competitive advantage and enable it to enhance corporate value through sustainable growth.

(3) Name of the shareholder from which the Company will acquire shares

The Company will acquire the shares after a shareholder acquires all shares. The shareholder is an individual shareholder. The Company has concluded a non-disclosure agreement with the shareholder and does not disclose the name of the shareholder.

(4) Date of business combination

October 28, 2022

(5) Legal form of business combination

Cash acquisition of shares

(6) Name of the company after business combination

No change

(7) Percentage share of voting rights acquired

100%

(8) Main reason for the decision to acquire the company

Availability to the Company of the method of all share acquisition in exchange for cash.

2. Details of the acquisition cost of the acquired company and breakdown by type of consideration

Not disclosed due to an agreement between the parties.

3. Details and amount of major acquisition-related costs

They are not determined yet.

4. Goodwill arising from the share acquisition, reason for the goodwill, and method and period of amortization They are not determined yet.

The amounts of assets accepted and liabilities assumed on the date of business combination and a breakdown of the assets and liabilities

They are not determined yet.